

"Saving the planet one light at a time

Seller: Be Off The Grid.com Inc.
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Jeff Taylor – Regional Sales Manager

To: Mr. Gary Scola
General Manager
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CONVERSION SAVINGS ANALYSIS SUMMARY - INDOOR

ROI –56% * PAYBACK – 1.8 YEARS * LIFE of LEDS - 6.5 YEARS * LIFE of LEDS AFTER PAYBACK - 4.7 YEARS

PROJECTED TOTAL SAVINGS OVER 6.5 YEARS LIFE OF LEDS - \$ 8,986.19

TOTAL COST of LED PRODUCTS RECOMMENDED - \$2,616.40

PROJECTED SAVINGS OVER 6.5 YEARS LIFE OF LEDS AFTER LED PRODUCT COST - \$6,369.79

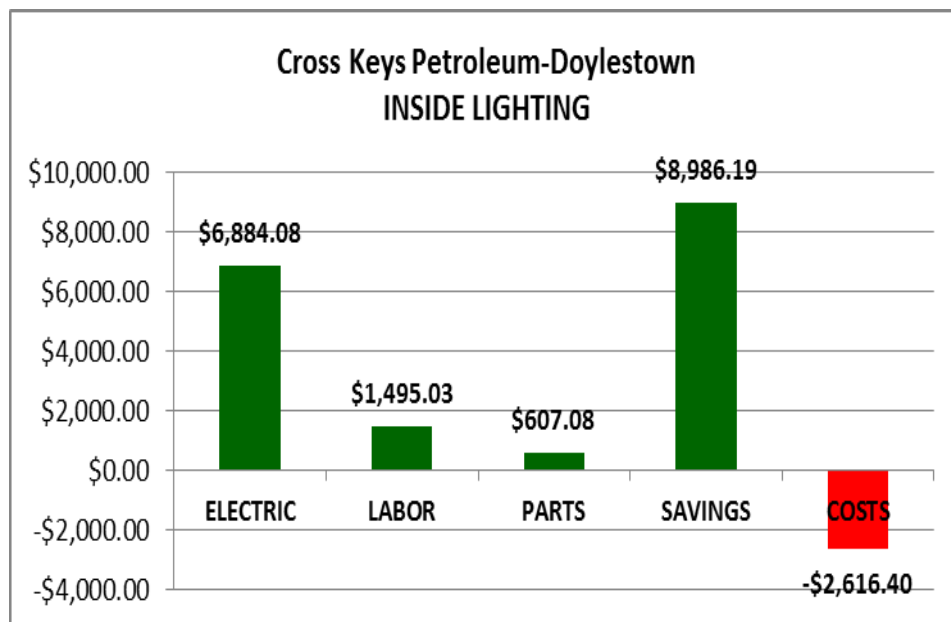
Based on 12.0 cents per kilowatt hour

SUMMARY BREAKDOWN – FULL DETAILS UPON REQUEST

COST CENTER	ANNUAL SAVINGS	SAVINGS OVER LOL	ROI	PAYBACK
ELECTRICAL	\$1,051.73	\$6,884.08	43%	2.3 YEARS
LABOR	\$228.41	1,495.03	9%	
PARTS	\$92.75	\$607.08	4%	
REPLACEMENT TOTAL SAVINGS		\$8,986.19	56%	1.8 YEARS

The analysis does not include grants/rebates - always a bonus with Be Off The Grid

PROJECTED CONVERSION COST/SAVINGS CHARTING



Savings Guarantee

The savings projected in this proposal and quotations are based on energy usage of/by existing equipment being converted and/or replaced at this site. Be Off The Grid com Inc. guarantees the reduction of Kwh usage based on our assumptions and as presented in the option(s) in this proposal.

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We thank you for the opportunity and look forward to working with you!

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